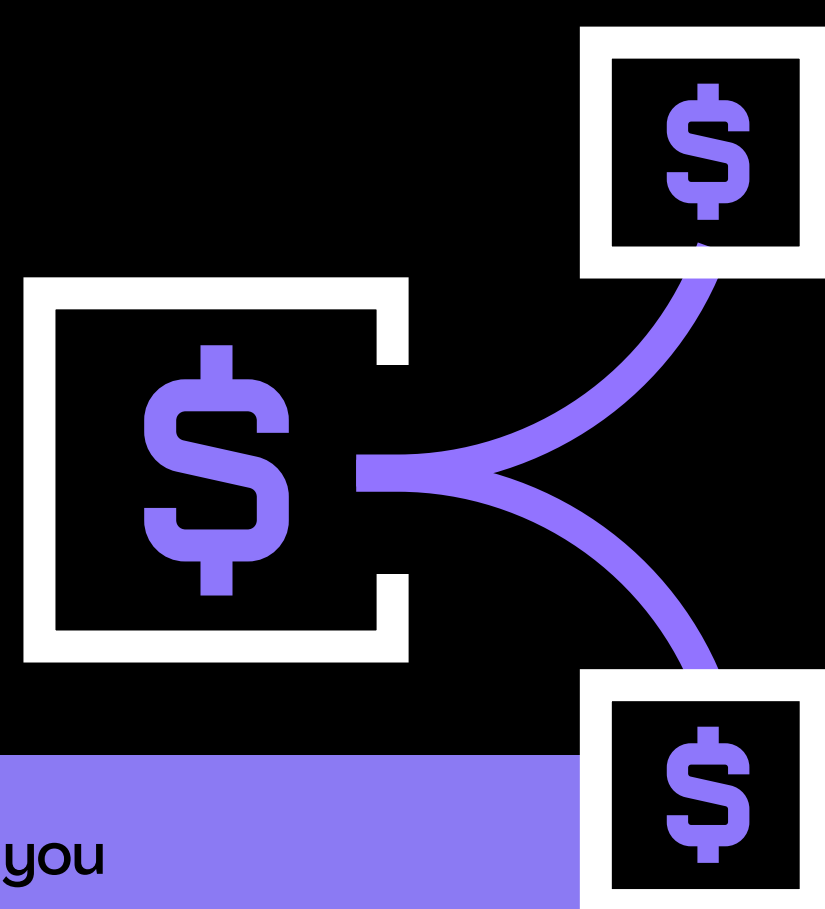


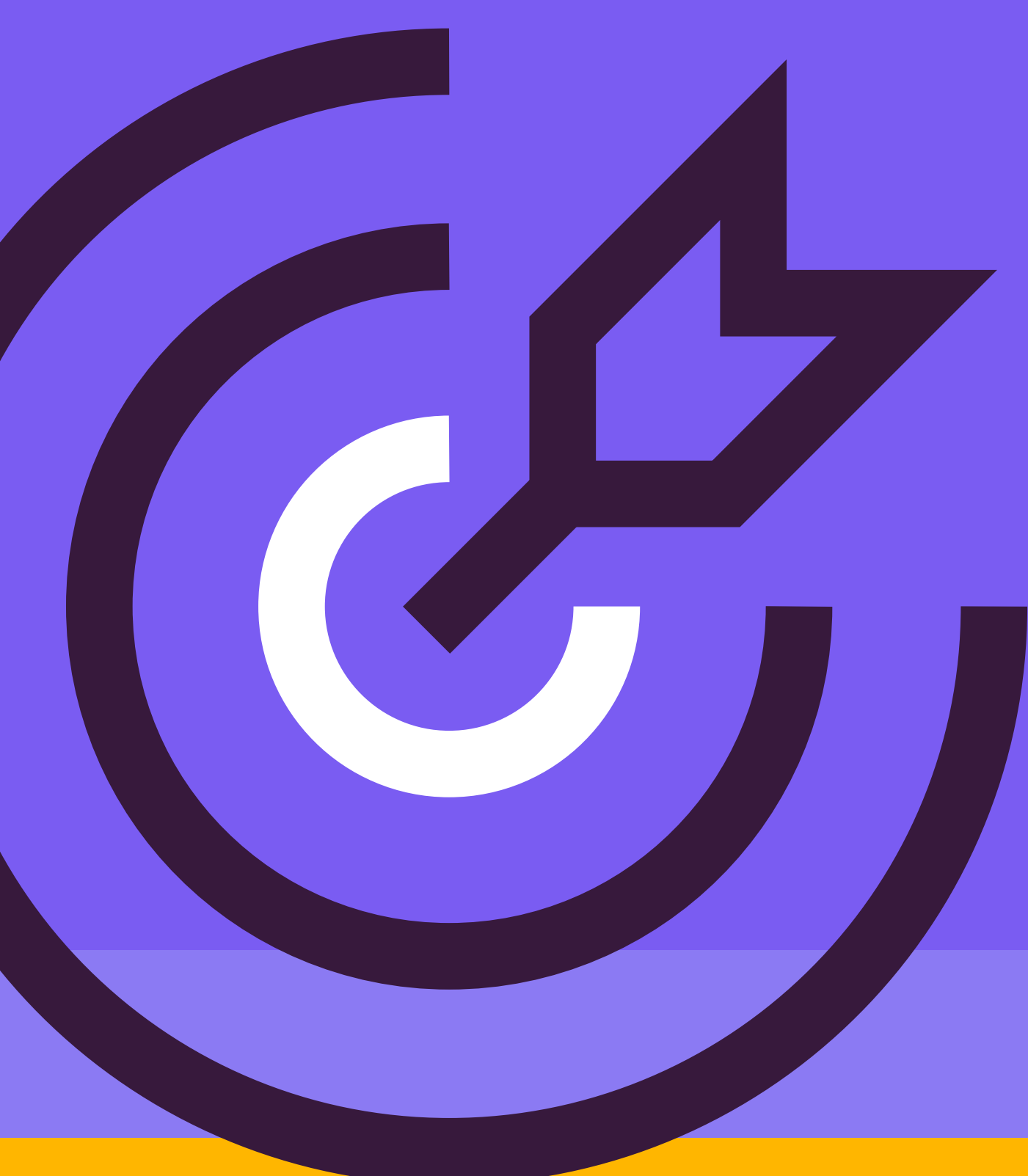
The Network Device Buying Guide



We can't tell you exactly which devices to buy. But we can help you develop a framework for making an informed decision.

Start

Focus on business goals first.

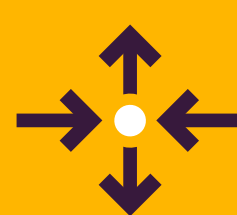


Ask yourself:

Do I build from scratch, or upgrade over time?

- » New builds cost more, but allow for freedom
- » Upgrades cost less, but need to work with everything else
- » **Remember:** "Good enough" isn't always a bad thing

What do you need to start?



Switches & routers



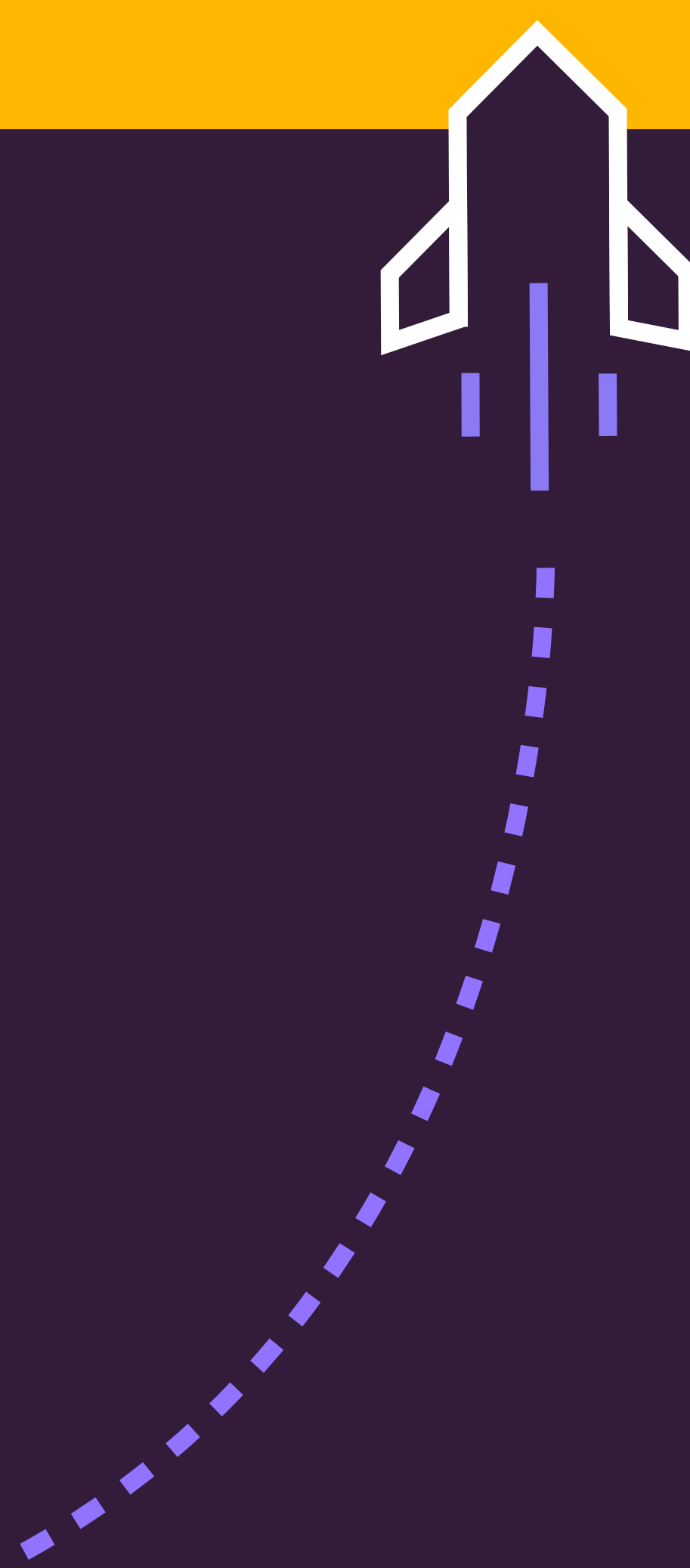
Access points



Security appliances

Consider this

- 1 How will you monitor?
- 2 What will you monitor?
- 3 How will you manage?
- 4 What kind of downtime can you tolerate?
- 5 Do you have compliance requirements?



Don't forget

Power & cooling

- » **UPS battery devices** for critical hardware (including PoE!)
- » Make sure your HVAC keeps up with the **new thermal requirements.** Consider spot cooling if not.